

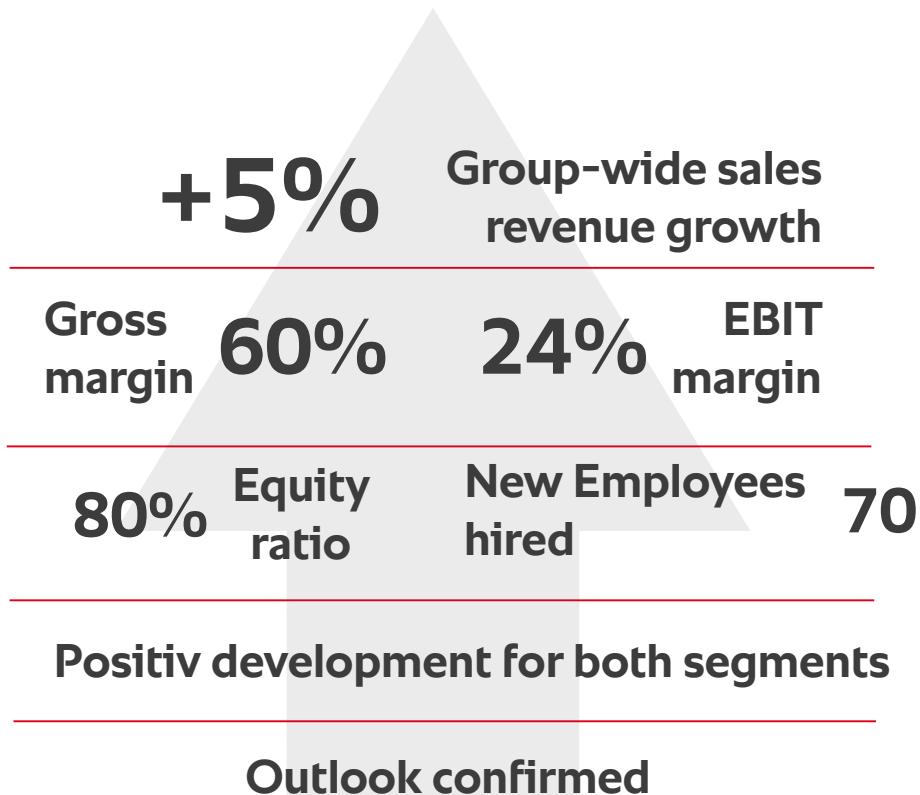


# Q1 2018

Telephone Conference, 03 May 2018

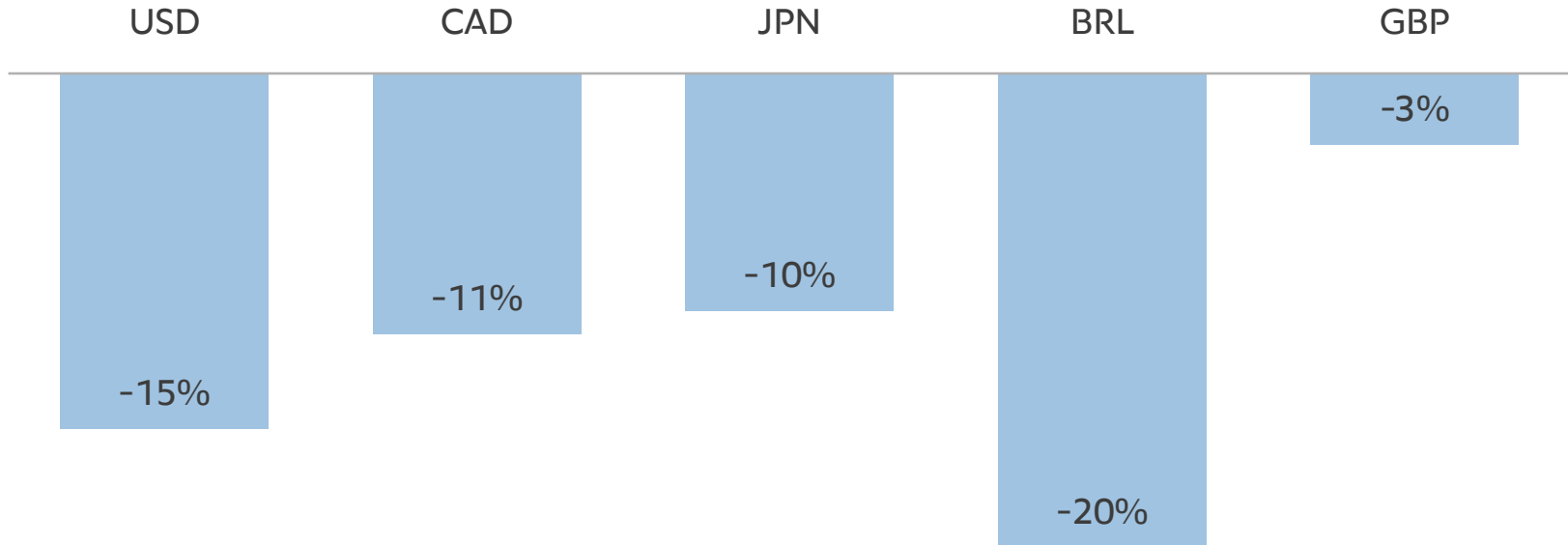


## Q1 results at a glance



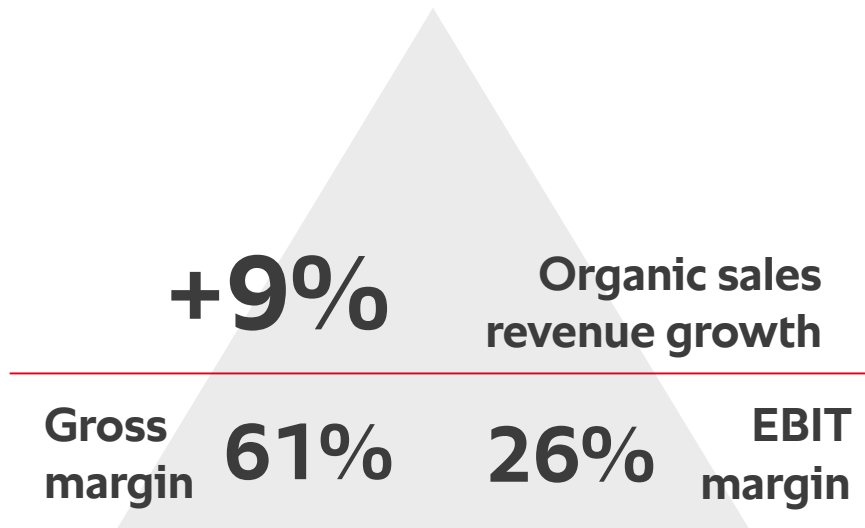
# F/X Rate development

Q1 2018 compared to Q1 2017



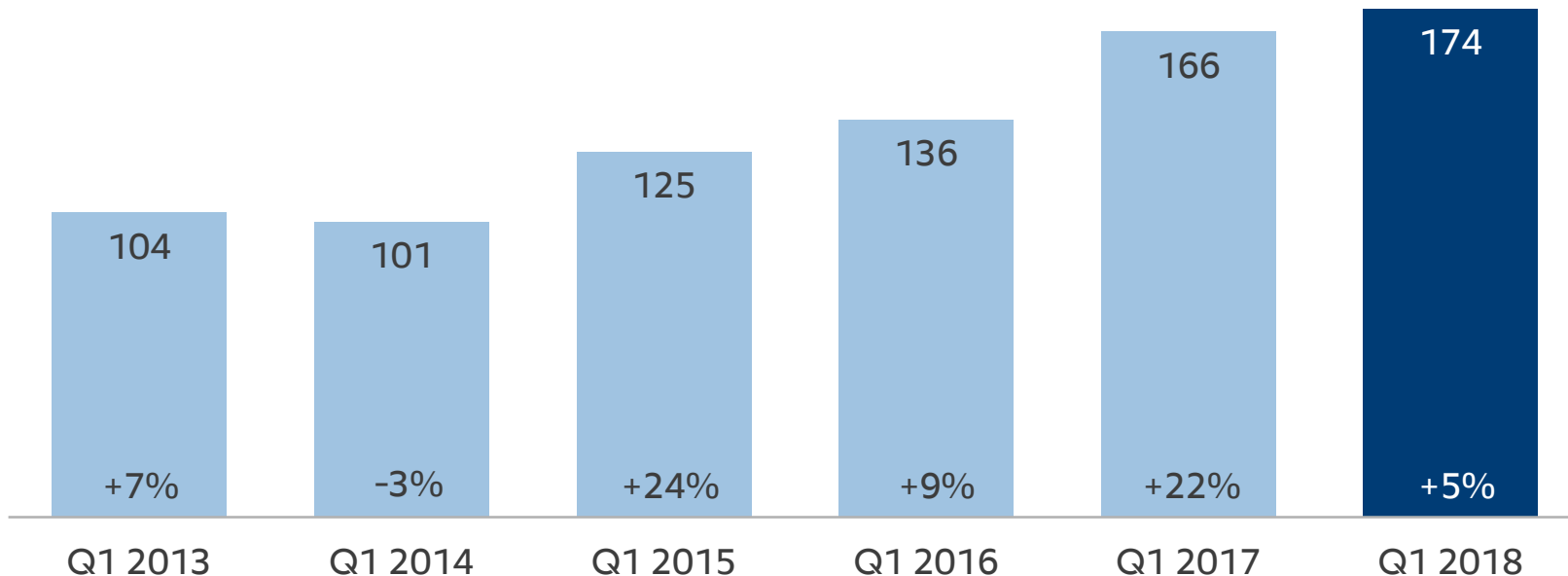
F/X Rate development in %

# Results adjusted for currency effects



# RATIONAL grows organically

Q1 2018: Sales growth burdened by F/X effects

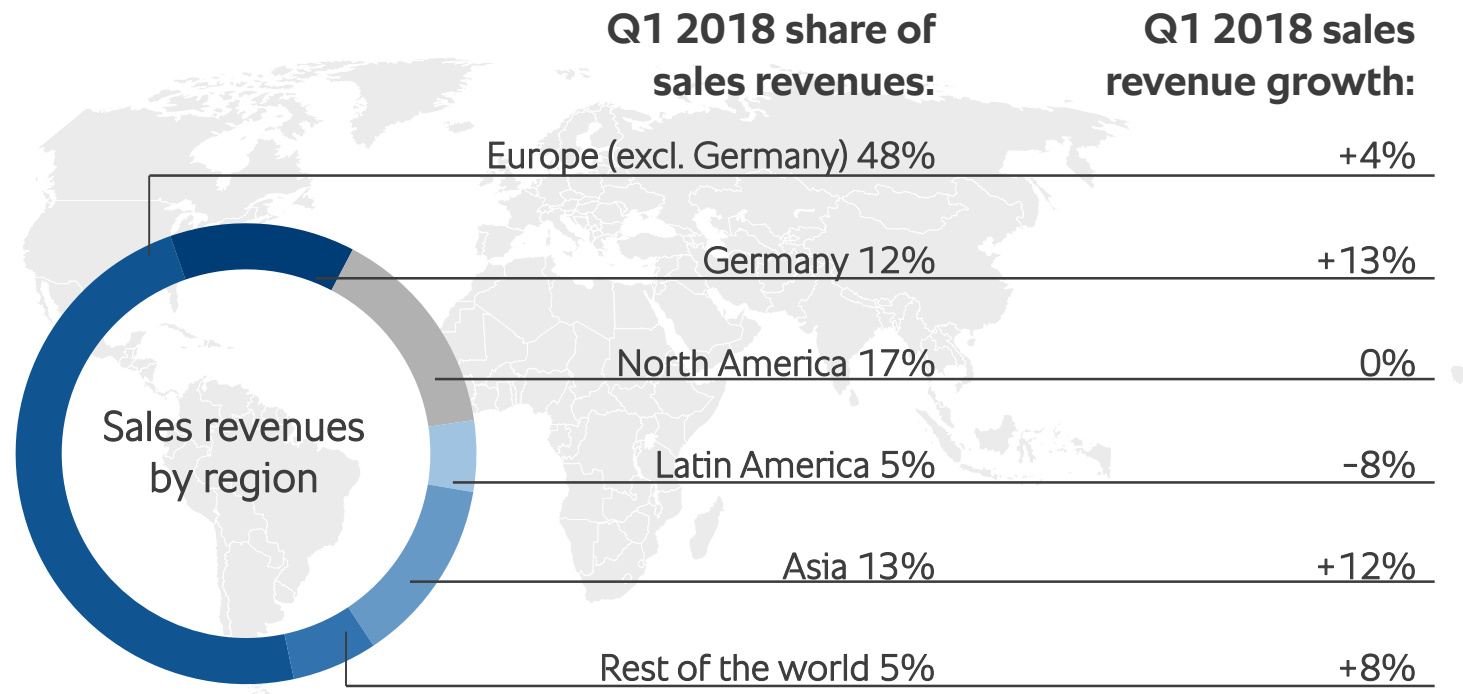


Sales revenues in m EUR

Sales revenue growth in %

# Worldwide success

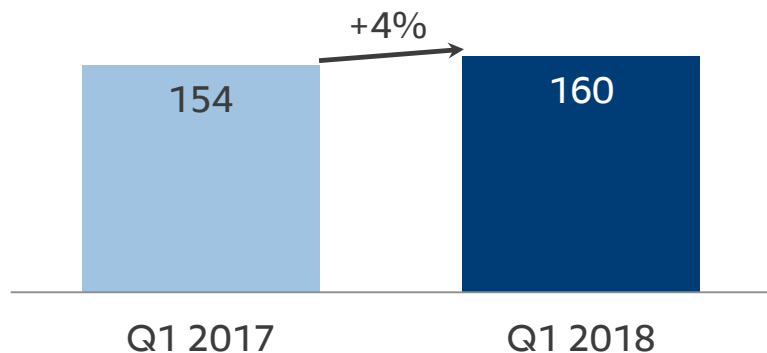
Q1 2018: Above-average growth in Germany and Asia



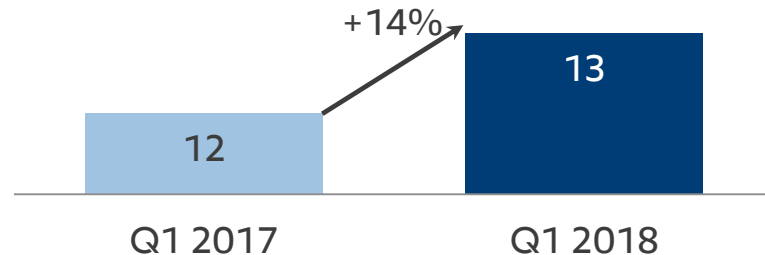
# Positiv performance in both product segments

VarioCookingCenter<sup>®</sup> with overproportional growth

Sales revenues combi-steamers



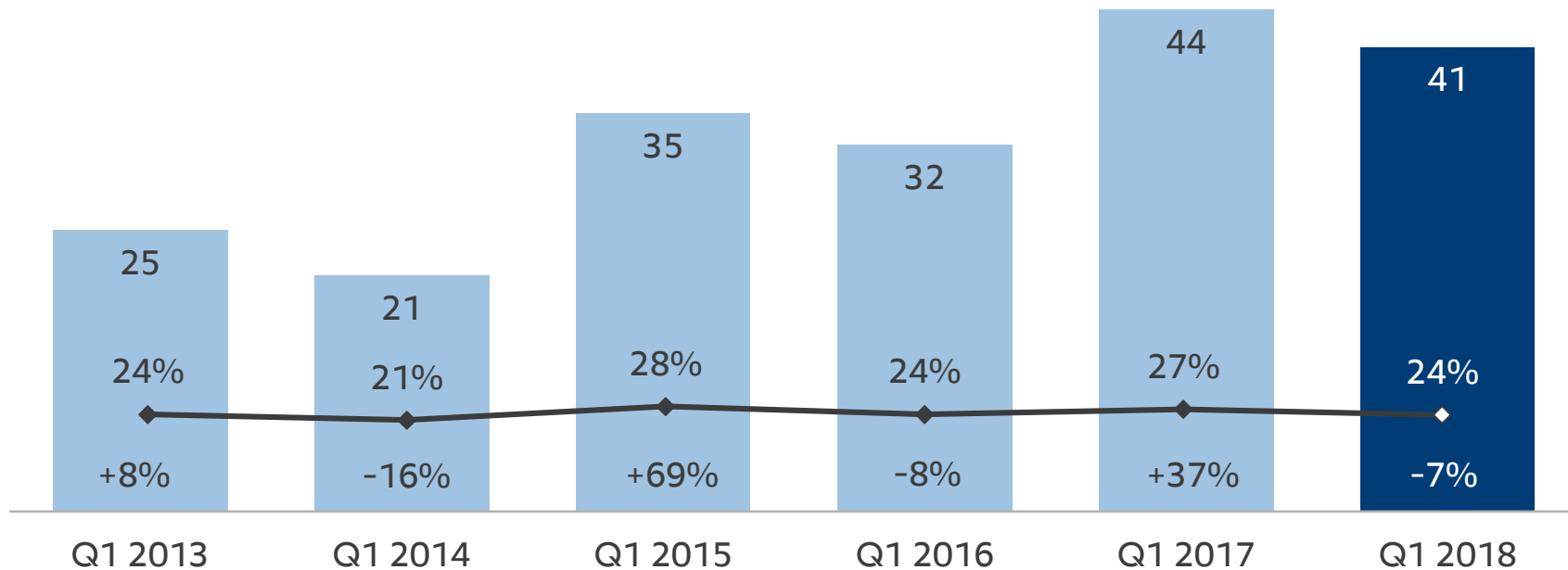
Sales revenues VarioCookingCenter<sup>®</sup>



Sales revenues in m EUR  
Sales revenues growth in %

# High EBIT margin levels

Q1 2018: F/X effects burden EBIT



EBIT (m EUR)

— EBIT margin in %

Growth compared to previous year in %



